

## Strategies for Creating Web-based Engineering Case Studies

Donald R. Falkenburg, Diane Schuch Miller  
Wayne State University

### Abstract

Linking academic learning with real-world experiences motivates students and significantly impacts depth of learning. The Greenfield Coalition is developing and deploying case studies to support its programs in manufacturing engineering and technology. This paper describes the Greenfield case methodology, and presents a four-step design process used to author an engineering case.

### Integrating Learning

Most engineering problems are not like the problems at the end of a textbook chapter. They imbed often-conflicting technical needs and issues. The engineer must be able to assess a situation, pose a problem, develop a solution and effect change. Yet, aside from a capstone experience at the end of the curriculum, few students are prepared to apply learning beyond the way it is covered in the lecture or presented in the textbook. They are uncomfortable solving problems that are not well structured and require the integration of multiple concepts to craft a solution. They have little experience with either under-constrained or over-constrained problems. Unfortunately, this traditional approach to teaching and learning in engineering does not effectively encourage knowledge and skills transfer to other contexts. As a result, students are not exposed to, or required to use higher levels of thinking for many years while attending college, even though engineering problems almost always require this approach [1]. The linked issues of compartmentalized learning and our inability to bridge the educational experience to real world engineering problems are major problems with current engineering curricula.

### The Value of Case Studies

Case studies have revolutionized teaching within both the business and medical communities. The case methodology is a framework to embed learning in an environment that is as close to the real world as possible. It challenges learners to explore resources, make assumptions, and construct solutions. Case studies are also ideal for illustrating complex concepts, especially common in engineering. Horton [2] suggests the use of case studies as an excellent way for learners to practice judgment skills necessary in real life situations that are not as simple as textbook problems. As instructional strategies are concerned, engaging critical thinking skills through case studies is among a recommended set of activities [3].

Case studies can also be used to introduce students to the complex interactions among technology, business, and ethics. The Laboratory for Innovative Technology in Engineering Education (LITEE) at Auburn University has produced a number of case studies. One of these describes a turbine-generator unit in a power plant vibrating heavily and shaking the building.

Two engineers recommend conflicting solutions. The plant manager, must to make a decision that could cost the company millions of dollars [4].

### **Greenfield Coalition Case Study Approach and Rationale**

Most often, case studies are presented in a narrative format. They describe the initial events triggering the exploration or study, the identification of and diagnosis of the problem(s), and the strategies and treatments for resolution. While this methodology introduces the real world element into the learning context, the learner plays a passive role. Further, it does not promote the development of problem solving skills, the application of processes, and learner collaboration.

The Greenfield Coalition at Focus:HOPE, is a coalition of five universities, seven manufacturing companies, the Society of Manufacturing Engineers, and Focus:HOPE (a civil rights organization dedicated to intelligent and practical action to overcome racism, poverty and injustice in Detroit and its suburbs). The Coalition has developed an approach in the construction of a set of case studies to support our academic programs that requires a more active role from the students. Funded under the Engineering Education Coalitions Program at NSF, Greenfield has established a new paradigm in manufacturing engineering education leading to degrees in both Manufacturing Engineering and Manufacturing Engineering Technology.

The candidates (Greenfield Coalition students) at the Focus: HOPE Center for Advanced Technologies (CAT) have a unique learning environment. They have an advantage over students enrolled in traditional manufacturing engineering curricula because they have the daily opportunity to apply new concepts learned in the classroom to real situations on the manufacturing shop floor. This characteristic of the curricula at the Greenfield Coalition is not only unique but also provides a natural contextual environment for the application and transfer of new knowledge and skills. In terms of teaching and learning, a better environment could not be simulated; it has become a critical component of the teaching and learning strategies at Greenfield.

Although most engineering programs cap the degree program with a senior design experience, targeting a real world problem, we believe that the development of a rich set of case studies framed for the engineer and distributed throughout the curriculum will greatly enhance the ability of our students to develop the real skills required by engineers to solve the problems they face in the workplace

### **Greenfield Case Study Design Methodology**

Greenfield uses Bloom's taxonomy [5] for categorizing levels of abstraction – knowledge, comprehension, application, analysis, synthesis, and evaluation. Engineering education strongly fosters the acquisition and comprehension elements of the taxonomy, and for simple problems, we address issues of analysis and synthesis. The Greenfield case study methodology extends learning by focusing on real-world environments and fosters thinking at all higher levels of abstraction.

The instructional design of all cases follows Gagne's Nine External Events [6] beginning with getting learners attention by presenting the case situation or scenario. This description of the case includes general information but does not identify the problem to be resolved. Rather, this description provides just enough information to engage the learner to investigate the problem themselves or in small groups. From this point, it becomes the responsibility of the learner to uncover what they believe to be the real problem. In order to do so outside of the CAT environment, the Greenfield has captured and represented online a wealth of resources related to each case to examine and contemplate. These resources are organized by typical activities that would be performed, to prevent the learner from feeling overwhelmed at any given time during the case analysis. While each case has a different set of resources, many media formats are used throughout all of our cases. Following the exploration of resources, the learner is expected to compile a report, typically consisting of identification of the problem, options for resolution of the problem, the selection of one option, and the justification for that selection over other alternatives. In conclusion, there is a case debriefing discussion, where students can discuss differences of supported resolution options and lessons learned from their investigations.

The home page for the case serves as the learner guide. From this page, students are able to view the recommended set of investigation activities, expectations for assessment of their investigation as well as the full list of resources provided for their perusal. Basic navigation, similar to Greenfield courses, is accessible at any time, from the left-hand side and across the top of the interface, providing constant availability of broad level information. Further, the web interface is organized to keep learners from becoming frustrated or lost. Figure 1 shows that once a case is selected, the specific scenario is depicted, and instructions and activities are outlined.

If, at any time, the learner feels overwhelmed by the rich set of information provided and feels that the exploration through the resources seems unproductive or inefficient, they may consult the mentor notes. Mentor notes, a series of tasks and issues related to the case and its objectives, serve as a tour guide and give necessary learner support when they need and want it. The learner is not required to follow the tasks and/or consider the issues in a lock-step fashion. Rather, Mentor Notes help to orient the learner to the items necessary for consideration in a thorough investigation of the situation. Filipczak [7] refers to this as scaffolding or "guided discovery", by retaining learners opportunity to explore while still making certain that the established objectives are attainable. Candidates may choose to execute all, some, or none of the suggested tasks. Additionally, this compilation of expert notes can be applied to many situations. As a result, it functions as a tool for learning as well as a job aid for real manufacturing engineering situations.

Often Greenfield uses case studies to serve as a capstone for a course. Most importantly, students apply previously learned concepts and principles, and practice decision-making and problem-solving processes in a non-threatening but very real situation.

Scaffolding is also provided for the course instructor in an area entitled Faculty Interface, in the event that the instructor using the case study materials is not as knowledgeable about a particular topic as the case study designer and/or developer. These notes, similar to the mentor notes, were recorded during the pilot offering of the case study to assist subsequent instructors adjusting to their new roles as a facilitator of learning and a manufacturing plant supervisor posing a variety of questions and concerns common in a real engineering setting.

## Construction of a Greenfield Case Study

A Greenfield case consists of a critical set of activities. While the specifics of those activities are dependent upon the objective of the study, and some cases require additional structure, core activities include:

- *Activity 1: Introduction to the Case*  
Here, the important element is to introduce and orient students to the case. The instructor and/or case developer must describe the scenario, being mindful not to theorize about the causes and solutions. It is critically important to simply describe the symptoms that have made this an issue to address. This description should engage your learners by providing enough information to trigger some curiosity. The objective of the case investigation should be identified and links to prior experiences with similar situations should be made evident through discussion.
- *Activity 2: Resource Exploration and Research*  
To prepare this activity, critical data, documents and resources necessary to examine the case must be gathered and made available to learners. Symptomatic data and documentation should be left as authentic and unaltered as possible while protecting any proprietary information. A list of web resources can be included in order to stimulate independent research of similar situations, resolutions, analysis tools, etc. Remember, though, that this list need not be an exhaustive list. This activity focuses on providing a wealth of information and guidance to the learner while allowing them the freedom to explore and learn by means of their own interest and direction.
- *Activity 3: Collaboration Discussion*  
Preparation for this discussion includes listing major discussion points and questions for learners to ponder as a group. These questions should be open-ended, and prompt learners to share their research and their preliminary theories and solutions. Similar to the web resource list, these discussion points and questions should initiate discussion but not limit it. Students should be encouraged to ask each other questions to promote critical thinking, decision-making and practice in justifying solutions.
- *Activity 4: Solution and Justification Report*  
During this activity, learners must identify, through formal means, their solution suggestion with supporting analyses and documentation. Therefore, it is necessary to clearly specify what is expected of them in terms of final output, whether it is a report, a presentation, a product redesign or other. Special formatting requirements and/or specific analysis techniques that should be used should be provided for learners before they begin to formalize their findings. A key expectation for all cases, however, is to make sure that the learner clearly defines the problem in order to provide appropriate assessment and feedback. In some cases, there may be multiple problems and solutions, though not every solution is plausible, much less best, for every problem.

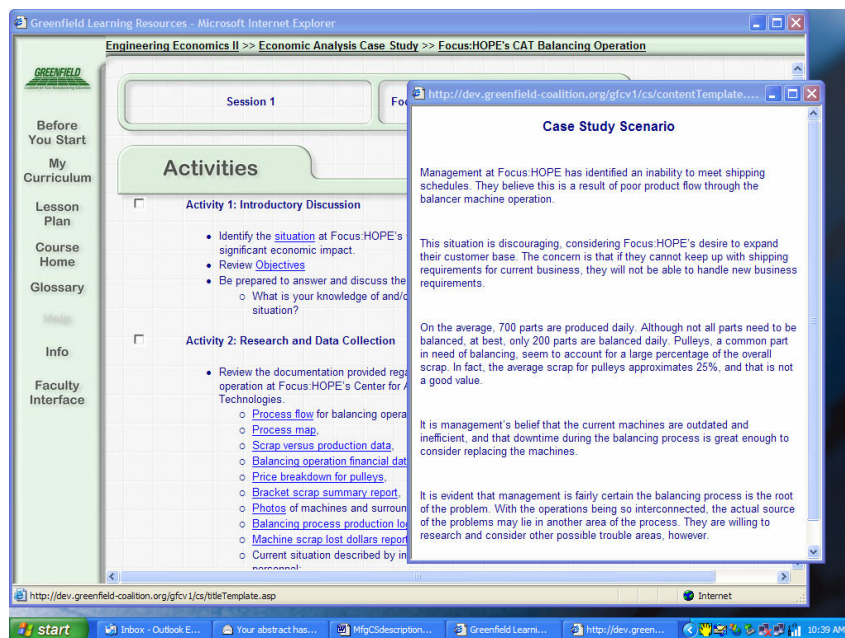
- *Activity 5: Case Debriefing and Lessons Learned*

This activity focuses primarily on summarizing the case, the solutions suggested and any discussion of variables that might impact their implementation. During this discussion, it is appropriate to prompt learners to identify critical steps or those that they did not perform that they might perform in future case examinations. Students should be encouraged to think of other applications for the processes that were implemented during the case. A discussion of how the real world might confine similar investigations is also appropriate and should be facilitated by the instructor.

In the next two sections of the paper, we illustrate our approach by describing examples of web-enabled cases. Each of these is framed by a real manufacturing engineering problem and is set in the production facility of the Center for Advanced Technologies at Focus:HOPE in Detroit, Michigan.

### Case I: Engineering Economics

*The Situation:* Management at a tier-one supplier of engine pulleys has identified an inability to meet shipping schedules. They believe this is a result of poor product flow through the balancing machine operation. The supplier would like to expand its customer base for this family of products, but they are concerned that if they cannot keep up with shipping requirements for current business, they will not be able to handle new business requirements. On the average, 700 parts are produced daily. Although not all parts need to be balanced, about 200 parts are balanced daily. The average scrap rate for the pulleys is approximately 25%. It is management's belief that the current machines are outdated and inefficient, and that downtime during the balancing process is great enough to consider replacing the machines. It is evident that management is fairly certain the balancing process is the root of the problem. With the operations being so interconnected, the actual source of the problems may lie in another area of the process. They are willing to research and consider other possible trouble areas, however.



**Figure 1: Every Greenfield Case is Described by a Situation**

*Proceedings of the 2004 American Society for Engineering Education Annual Conference & Exposition  
Copyright © 2004, American Society for Engineering Education*

Resources: Learners are provided a set of links to information, which will help them define the problem and explore the solution:

- [Process flow](#) for balancing operation,
- [Process map](#),
- [Scrap versus production data](#),
- [Balancing operation financial data](#),
- [Price breakdown for pulleys](#),
- [Bracket scrap summary report](#),
- [Photos of machines](#) and surrounding area,
- [Balancing process production log](#),
- [Machine scrap lost dollars report](#),
- Current situation described by interviews with key personnel:
  - [Director of Manufacturing](#)
  - [Plant Manager](#)
  - [Associate Candidate](#)
  - [Manufacturing Supervisor](#)
  - [Application Engineer](#)
  - [Financial Analyst](#)
- [Sample process sheet](#)
- [Industry links](#)

In this case, a process map and product path are depicted using still images with mouse-over animation for additional information. Further, MSWord and Excel documents such as part price data, scrap rates and subsequent lost dollar reports are viewable in the web browser. Students can even simulate a conversation with important personnel by reviewing the interview section of the resources. Here, streaming video clips and transcripts of real interviews conducted by CAT candidates can be viewed. WWW links to vendors of balancing machines and/or information about new balancing technology make it possible for learners to research new technology or uncover how other companies resolved similar situations

Objectives and Assessment: The objective for this Case includes a requirement that the learner demonstrate an ability to define a problem from the situation described and to make recommendations to management which take into account: the effect of interest, taxes, project life span and uncertainty on decision making. Assessment of learner performance is evaluated through a team report. The guidelines for this report are listed here:

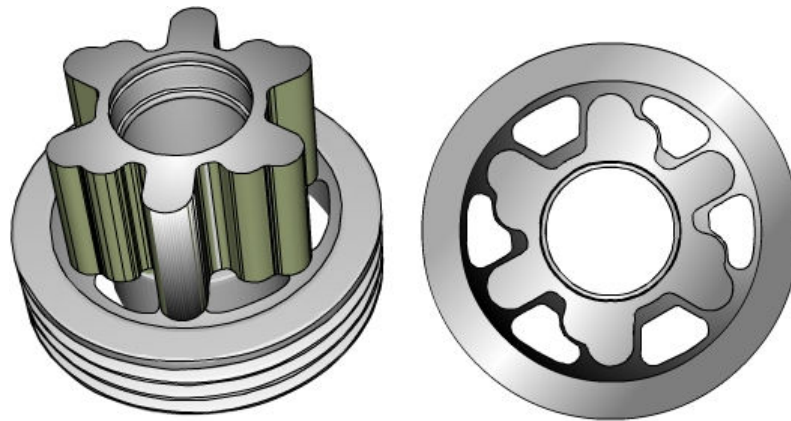
- *Identify the Problem:* Use available resources to assess the situation and identify the problem. Write a problem statement, which briefly outlines the issues and their effects. It should also give an overview of management's concerns.
- *Considerations:* Document considerations in solving the problem. Based upon the considerations, formulate a list of possible solutions. List the advantages and the areas of concern with each alternative.
- *Financial Analysis:* Analyze the benefits and costs of each solution (including the Do-Nothing Alternative), and evaluate the revenue potential for each alternative. Provide documentation utilized in the analysis, such as, cash flow diagrams.

*Proceedings of the 2004 American Society for Engineering Education Annual Conference & Exposition  
Copyright © 2004, American Society for Engineering Education*

- *Recommendations:* Based upon your research and analysis, recommend a course of action to resolve the situation that you identified as the problem. Support your recommendation with the findings of your analysis.
- *Supporting Documentation:* Provide the documentation of any analysis you conducted in order to reach your conclusions. Examples include: Cash flow Diagrams, Decision Trees, and Sensitivity Analysis.

## Case II: Irregular Dimension Tolerance On a Pulley

*The Situation:* Management of a tier-one supplier to the automotive industry has identified dimensional irregularities in the series 3887 turned pulleys that are made for their customer, Fenders Racing. Concern has been raised for several reasons but principally, this class of pulleys is physically the largest manufactured within the production facility. This is a double-bore pulley, typically run in small batches. Rather than collecting SPC data, the bores are measured on every part. This measurement takes place at the second workstation (secondary boring). The part has tight tolerances (.0009"), plus GD&T runout specifications of .001". With these conditions, heat becomes a factor and the co-efficient of thermal expansion must be considered. Many parts produced have undersized bores when the part returns to standard temperature (68°F or 20°C). These can be re-machined, but not usually with good results. This is a job of varying size. The source of this job is an important customer, Fenders Racing. It is important to realize that our goal is to eliminate rejections, and it is imperative that no scrap parts are shipped to the customer. The best method of assuring that scrap parts are not shipped to the customer is to produce only good parts.



**Figure 2: The Pulley for Dimensional Irregularity Case**

*Resources:* A number of resources are provided regarding the instability of the bore dimensions in turned pulleys at Focus: Hope's Center for Advanced Technologies. These include part drawings which can be viewed with a CAD drawing plug-in, still pictures of the processing stages, and a video and an animation of the critical boring operation. Other information includes

process sheets, a description of cutting fluids, tool forces, scrap production data, and interviews with key personnel. A starter list of industry links is also provided.

- [Part drawing](#)
- [3D view of pulley](#)
- [Part specifications](#)
- [Product flow of pulleys – from arrival through shipping](#)
- Pulley at various process stages:
  - [Rough boring](#)
  - [Finishing bore](#)
  - [Drilling](#)
  - [Balancing](#)
- [Operator tasks](#)
- [Boring operation video](#)
- [Boring operation animation](#)
- [Holding fixture information](#)
- [Cutting fluids used in boring process](#)
- [General tool forces and deflection information](#)
- [Scrap versus production data](#)
- [Bracket scrap summary report](#)
- [Price breakdown for pulleys](#)
- [Machine scrap lost dollars report](#)
- [Process sheet](#)
- Current situation described by interviews with key personnel:
  - [Chief Engineer](#)
  - [Manufacturing Engineer](#)
  - [Tooling Coordinator](#)
  - [Cell Leader](#)
  - [Machine Operator](#)
- Relevant manufacturing links

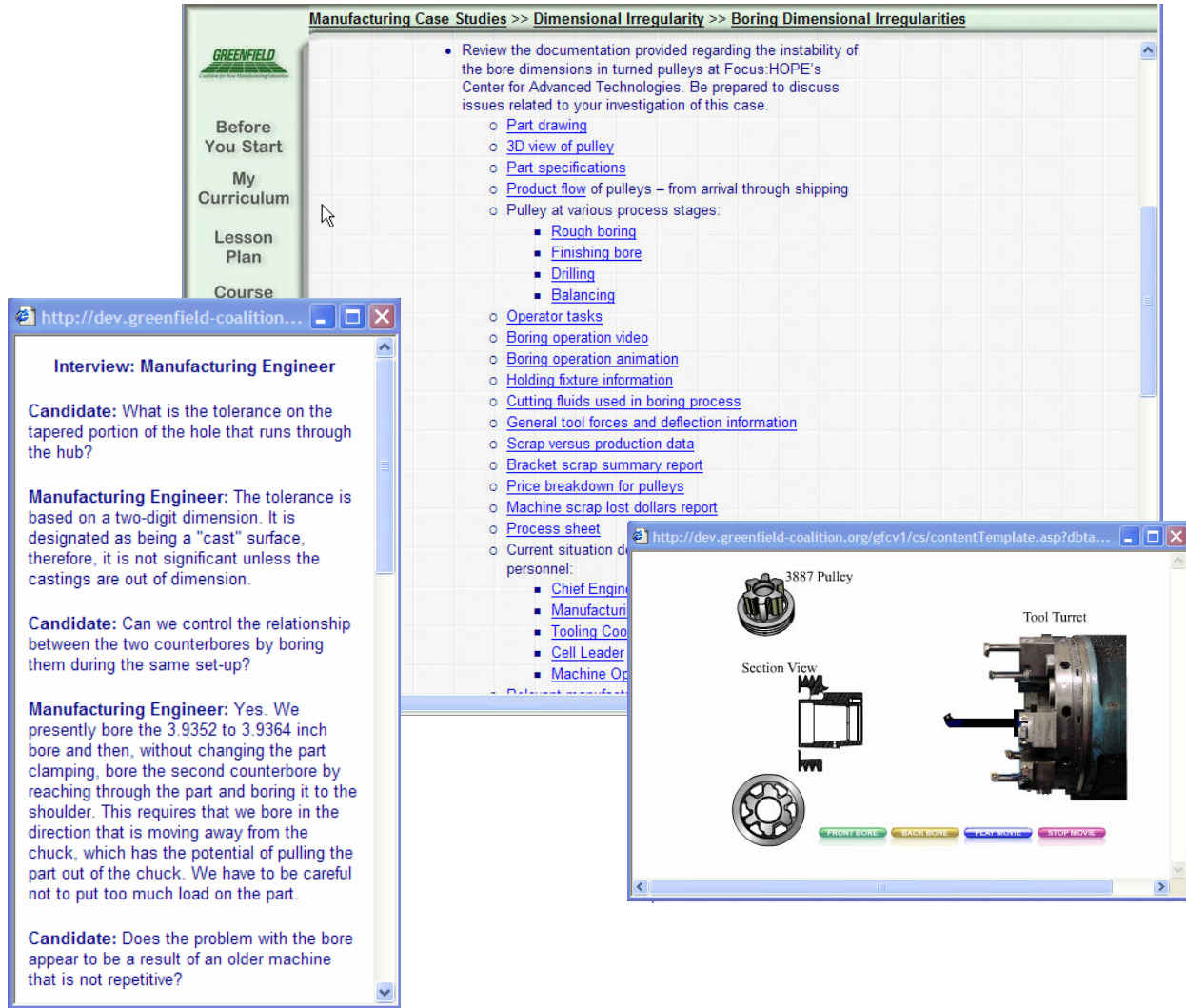
*Objectives and Assessment:* The objective for this Case includes a requirement that the learner demonstrate an ability to define a problem from the situation described and to make recommendations to management which investigates the impact of cutting tools, holding fixtures, cutting fluids, loads and abnormal deflection, operator impact, and the quality of the castings. In addition teams must determine and evaluate the potential resolution options and recommend implementation strategy

The team-based report is used to evaluate the performance of students.

- *Identify the Problem:* Use available resources to assess the situation and identify the problem. Write a problem statement, which briefly outlines the issues and their effects. It should also give an overview of management's concerns.
- *Considerations:* Document considerations in solving the problem. Consider all of the following: Cutting tools, Holding fixtures, Cutting fluids, Excessive loads, Abnormal deflection, Operator-controlled influences, Quality of castings, Other issues identified by your own instincts and/or research



- *Evaluate possible solutions:* Formulate and analyze the possible solutions. Identify implementation strategies as well as shortcomings of each solution.
- *Recommendations:* Based upon your research and analysis, recommend a course of action to resolve the situation that you identified as the problem. Support your recommendation with supporting documentation.
- *Supporting Documentation:* Provide the documentation of any analysis you conducted in order to reach your conclusions. Examples include: research, cost analysis, and difficulty with implementation due to equipment, policy, etc.



**Figure 3: Resources: Dimensional Irregularity Case**

## Feedback From Students and Instructors

Although students were informed of the case-based approach, they were quite surprised at the depth of the investigation needed to support one alternative over others. Students questioned the instructor to reveal the problem rather than determine it (or them) for themselves. Once the

instructor challenged them to figure it out, they were more motivated to explore the resources provided. Some student comments indicate that it takes longer to gather the critical information than had been previously thought. This is a good lesson to learn since it closely models real world situations where critical information is not always known, collected or readily available.

At times, students were required to revise their report in order to make it more useful to a potential supervisor. Though this created significant upheaval from the students, significant changes were ultimately made to the final report submitted for assessment. Knowing the expectation of a shop floor manager helped to produce a thorough and good quality report.

Student perspectives regarding this case-based approach changed throughout the course of the case investigation. In the beginning, it was perceived as difficult and challenging only. At the conclusion of the experience, students felt greater confidence in their ability to apply their knowledge and skills to real situations. Further, the experience of working on a real case, where the variables are plentiful and where they may be more than one possible resolution, gave them valuable experience and set their expectations for working in the field. The students genuinely appreciated the depth of knowledge gleaned from working with a mentor and coach: their instructor.

When the instructor was confronted with the significant upheaval over the increased expectations, it was critical that guidance and support be presented without resulting in conducting the investigation for them. This was a challenge since typically, when students ask for assistance, the instructor will help them find the answers. With these cases, there is a fine line between guiding their investigation and asking questions of the students to further their investigation, and helping them with the answers to all their questions.

Also, the likelihood that students will ask questions that the instructor does not know the answer to is greater with these case studies than with course content. As a result, the instructor must be comfortable with this potential situation, and return responsibility for finding the answer back to the students. Without a doubt, this marks a shift from the 'sage on the stage' approach to teaching.

### **Implications For Engineering Education**

No doubt, the roles of the student and the faculty member change when using this methodology. Although the use of the web-enabled case studies was not designed to occur without the leadership of an instructor, the instructor plays several roles simultaneously: traditional instructor of course concepts, mentor and coach during the case investigation, and finally that of a supervisor challenging the recommendations from a manufacturing enterprise perspective [8]. In these roles, the student gets the opportunity to apply problem solving skills, analyze and synthesize collected data and conduct their own evaluation of options. Clearly, this allows learners to achieve the higher levels of Bloom's taxonomy.

Moreover, the debriefing classroom discussions give learners an opportunity to assess their own skills, techniques, compare with and learn from others, and set goals for their future. Sharing

lessons learned makes possible the improvement of processes for subsequent investigations. This integral component of the case design allow learners to reflect, summarize and solidify their own learning and structure it in a way that is meaningful to them [9].

Guy [10] states that “the rich case allows students to gain safe experience in practicing fundamental skills needed in their careers: they need to plan and set up interviews and focus groups, question clients by email or other means, design questionnaires, analyze the information obtained, formulate ideas and write reports...giving students practice in taking on professional roles in a protected environment.” This precisely captures the intent and full capability of the Greenfield cases.

## Dissemination

Greenfield offers a full suite of case studies designed and developed with the same pedagogical approach discussed, in the following subject matters: Engineering Economics, Facilities Design, Manufacturing Processes, Metal Forming, Operations Management and Statistics. These case studies are available for public use and access to them can be obtained by submitting a request to [greenfield\\_support@focushope.edu](mailto:greenfield_support@focushope.edu).

In addition, more information about the Greenfield Coalition and their reality based approach to teaching and learning is available through the following website: [www.greenfield-coalition.org](http://www.greenfield-coalition.org).

## Acknowledgement

The Greenfield Coalition is partially supported by a Grant EEC-9630951 under the Engineering Education Coalitions Program at the National Science Foundation. Focus: HOPE, our industry and academic partners have contributed valuable resources to support the development of Greenfield.

## References

- [1] White, W., Schuch-Miller, D., & Lee, M. (2003). The Development of Manufacturing Case Studies. Proceedings of the American Society for Engineering Education 2003, Nashville, Tennessee.
- [2] Horton, W. (2000). *Designing Web-Based Training*. New York, NY: John Wiley & Sons, Inc.
- [3] Bonk, C. J., & Reynolds, T. H. (1998). Learner-Centered Web Instruction for Higher-Order Thinking, Teamwork, and Apprenticeship. In B. Khan (Ed.), *Web-Based Instruction*, 167-178.
- [4] Raju, P.K. and Chetan S. Sankar, Della Steam Plant Case Study: Should the Turbine be Shut-Off? Tavenner Publishers, 2000
- [5] Bloom, B. (1956). *Taxonomy of educational objectives: The classification of education goals: Handbook I, cognitive domain*. New York, NY: John Wiley & Sons, Inc.
- [6] Gagne, R. (1985). *The Conditions of Learning* (4<sup>th</sup> ed.). New York: Holt, Rinehart & Winston.
- [7] Filipczak, B. (1996). Engaged! The Nature of Computer Interactivity. *Training*, 33 (11), 52-58.
- [8] Schuch-Miller, D. & Plonka, F.E. (2001). Emulating Real-World Engineering Experiences Using Web-Enabled Case Studies. Proceedings of the 2001 International Conference on Engineering Education, Oslo, Norway.
- [9] Hidi, S., & Anderson, V. (1986) Producing written summaries: Task demands, cognitive operations and implications for instruction. *Review of Educational Research*, 56, 473-493.

- [10] Guy, E, Pemberton, L., & Knight, J. (2000). Rich Cases: A framework for interactive case studies in Information Systems teaching, in European Journal of Open and Distance Learning, 2000ISSN 10275207 online journal available at <http://www1.nks.no/eurodl/eurodlen/>

### **Biographical Information**

DONALD R. FALKENBURG is Director of the Greenfield Coalition and Professor of Industrial and Manufacturing Engineering at Wayne State University, Detroit, Michigan. He received his Bachelor of Mechanical Engineering and Master of Science degrees from Clarkson University, Potsdam, New York and his Ph.D. from Case Western Reserve University. [falken@focushope.edu](mailto:falken@focushope.edu)

DIANE SCHUCH MILLER is the Instructional Design Manager for the Greenfield Coalition. She has a Masters degree in Education specializing in Instructional Technology. She is well-versed in blended learning systems and interface design. She conducts research in the area of problem-centered instruction and collaborative learning. [schmild@focushope.edu](mailto:schmild@focushope.edu)